

## PRESS RELEASE

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### AZCO TO MOVE LOCAL HEADQUARTERS TO DOWNTOWN APPLETON

Appleton, Wis. (July 21, 2022) — AZCO, a heavy industrial construction and prefabrication solutions provider, has announced its plans to move its local corporate offices to a new location in the heart of downtown Appleton. The 32,000-square-foot, Class A office space will house all of the company's more than 100 office employees.

AZCO, currently located on Appleton's east side, chose the new space mainly for its accessibility to downtown Appleton and its variety of amenities. The opportunity for future growth within the building was also attractive.

NAI Pfefferle, a local commercial real estate firm, worked hand-in-hand with AZCO to find the ideal location and space. Their brokerage team also negotiated an aggressive lease rate and tenant improvement package, which allowed the project to move forward.

"AZCO partnered with Greg and Manny from the Pfefferle team to help navigate the local office market," said Amy Lewis, AZCO Senior Vice President. "We really appreciated their help guiding us through the process, as well as their expertise negotiating a lease agreement that made sense to our company and the property owner. We are excited to be in downtown Appleton, just a short walk away from an impressive mix of residential, office, retail and entertainment, and provide our office employees with a modern, comfortable and collaborative work environment."

"One of the key ingredients when working with a client is a broker's ability to listen to their needs," said Manny Vasquez, vice president of business development for NAI Pfefferle. "Once we understood AZCO's wish list and priorities, we toured multiple properties with their leadership team and eventually landed on this available suite, which checked all their boxes. We spent the following several months getting build-out estimates and negotiating with the landlord to make the deal happen. This project is a huge win not only for AZCO and their new landlord, but also for downtown Appleton as a whole."

AZCO plans to move into its new space at 122 E. College Avenue in early 2023.

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#### About AZCO

AZCO is a heavy industrial construction and prefabrication solutions provider building the critical infrastructure that keeps communities and industries thriving. Part of the Burns & McDonnell family of companies, we work with union craft labor across the country, using an integrated approach to deliver more advanced controls and predictable outcomes. Learn how we are designed to build at [azco-inc.com](http://azco-inc.com).

## About NAI Pfefferle

NAI Pfefferle, a division of Pfefferle Companies, provides commercial real estate services to a variety of local and national organizations, specializing in office, industrial, retail, land, multifamily and investment property throughout the state of Wisconsin and beyond. For more information, visit [naipfefferle.com](http://naipfefferle.com).

## About Downtown Appleton

Home to a thriving arts and entertainment district, more than 100 restaurants and retail establishments, 460+ newly-built or proposed residential units, 7,000 employees and three parking ramps, downtown Appleton is the heart of the Fox Cities. For more information, visit [appletondowntown.org](http://appletondowntown.org).

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